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## FOR INTERNAL USE ONLY **KYC / CDD Checklist**

Date:	Account Title:	Account/UIN No:	
SECTION A			
Minimum Information / Documents to	o be provided by Investor		
1. Individuals/Sole	2. Partnerships	3. Institutions/Corporates	1
Proprietorships	2. Farmerships	3. histitutions/corporates	
CNIC of Principal and Joint Holders	CNICs/NICOP of all partners, as	CNIC / NICOP of Authorized	
/ Passport for Foreign Nationals / NICOP for non-resident Pakistanis	applicable	Signatories and Directors	
Proof of Employment/Business	Partnership Deed	List of Directors and Officers	
NTN Certificate, where available	Latest financial statements	NTN Certificate	
	Certificate of Registration (in case of	Documentary evidence of Tax	
	registered partnership firm)	Exemption (if applicable)	
	NTN Certificate	Certificate of Incorporation	
		Certificate of Commencement of	
		Business	
		Certified Copy of Board Resolution	
		Memorandum & Articles of	
		Association/ Bye Laws/ Trust Deed	
		Audited Accounts of the Company	
4. Trusts	5. Clubs Societies and	6. Executors/Administrators	
	Associations		
CNICs of all trustees	Certified copy of certificate of	CNICs of all	
	Registration	Executors/Administrators	
Certified copy of the Trust Deed	List of members	Certified copy of Letter of	
		Administration	
Latest financials of the trust	CNIC/NICOP of members of		
	Governing Board		
Documentary Evidence of Tax	Certified copy of bylaws/rules and		
Exemption (if applicable)	regulations		
Trustee/Governing Body Resolution	Copy of latest financials of		
	Society/Association		
	Board/Governing Body Resolution		
	uments / information is complete, proceed	l to Section B	
List any missing documents / information be	elow:		

# If any document or information is missing, proceed to Section G.4

#### **SECTION B**

Assessment of information provided in section A Based on information provided in A,			
Is the investor also the ultimate beneficiary of the funds to be invested  If NO, joint account should be opened or power of attorney be provided by ultimate beneficiary with relevant documentary details of the beneficiary	Yes	No	
2. In case the Investor is a <b>private company</b> , IS the latest shareholders' list available	Yes	No	
3. In case of <b>Government Accounts</b> ,  Mark YES if the account is <b>not</b> in the personal name of the government official  A resolution / authority letter (duly endorsed by Ministry of Finance or Finance Department of concerned government) is available, which authorizes the opening and operating of this account by an officer of federal / provincial / local government in his / her official capacity	Yes	No	
If the answer to any of the above questions was 'NO', go to section G.3 or G.4, otherwise go to Section C			

#### **SECTION C**

Risk Category of Investor	Please tick	
	Box	
1.Government Department/Entity	LOW RISK	Go to Section G.1
2. Public listed company	LOW RISK	Go to Section G.1
3.Private limited company	MEDIUM RISK	Go to Section G.2
4.Non-Governmental Organization(NGO)	HIGH RISK	Go to Section G.3
5.Trust/Charity	HIGH RISK	Go to Section G.3
6.Unlisted Financial institution		Go to Section D
7. Individual		Go to Section E

## **SECTION D**

Unlisted Private Financial Institution (NBFI)			
Is the unlisted private financial institution domiciled in Pakistan and is regulated by the			N
SECP/State Bank of Pakistan(SBP)		Yes	No
OR			
Is it domiciled in a FATF member country that is satisfactorily following the		Yes	No
FATF recommendations and is supervised by a regulatory body			
If YES, proceed to Section G.1	If NO, proceed to Section G.3		

### **SECTION E**

Individual		
1.Is the person a non-resident Pakistani	Yeas	No
2. Is the person a high net worth individual with no identifiable source of income or his/her profile/source of income doesn't match with size & quantum of investments	Yes	No
3. Is the person involved in dealing in high value items (based on declared occupation)	Yes	No
4. Is the person a foreign national	Yes	No
5. Does the person appear to have links or money transfer to/from offshore tax havens or belongs to country(s) where KYC/CDD and anti money laundering regulations are lax (in terms of not sufficiently applying FATF recommendations)	Yes	No
6. Is there any reason to believe that the person has been refused account opening by another financial institution / brokerage house	Yes	No
7. Is the person opening the brokerage account on a non-face-to-face basis/on-line	Yes	No
If the response to any question (1-7) above was 'YES', proceed to Section G.3	Yes	No

8. Is the person a holder of a senior level public (government) office i.e. a politically exposed	Yes	No	
person (PEP) or a family member of PEP.			
9. Is the person a holder of high profile position (e.g. senior politician)	Yes	No	
If the response to any question (8-9) above was 'YES', proceed to Section F, else proceed to Section G.1			

# SAECTION F

Politically Exposed Person / Foreign National / Holders of High Profile Position			
Is the brokerage account relationship with this high risk category person including politically exposed person/foreign national/holder of high profile position, approved by the Nominee Director, CEO/COO of the brokerage house (approval shall be provided by management through signing the respective Account Opening Form)  Yes			No
If YES, proceed to Section G.3 If NO, proceed to Section G.4			•

# **SECTION G**

Investor	Risk Profile	
Risk Clas	sification	KYC Requirements
<b>G.1</b>	LOW RISK	Reduced KYC Requirements shall be applicable: Invest or account can be opened once information/documents mentioned in section A have been provided
G.2	MEDIUM RISK	Greater care required and documents listed in Section A should be obtained before opening of account.
G.3	HIGH RISK	Enhanced KYC Requirements shall be applicable: Investor account can be opened once information/documents mentioned in section A have been provided.
		Transactions shall be monitored to ensure that the funds used for investments are from an account under the Investor's own name in a financial institution (e.g. bank) subject to high due diligence standards and the amount and frequency of investments are not unusual given the nature and financial strength of the Investor
<b>G.4</b>	HIGH RISK	Account cannot be opened as KYC Requirements have not been fulfilled.

CONFIRMATION of physical presence of customer when opening of account	Yes	No
Other Comments		

Checked by:	Mujahid Ali		
	Name of Sales Person/Agent	Signature	Date:

Completed by:	MUHAMMAD NAEEM		
	Name of Compliance Person	Signature	Date: